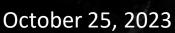
# Making Sense Market Update





**Brent Ciliano, SVP** Chief Investment Officer **Phillip Neuhart, SVP** Director of Market and Economic Research



#### **1.** Economic Update

2. Market Update

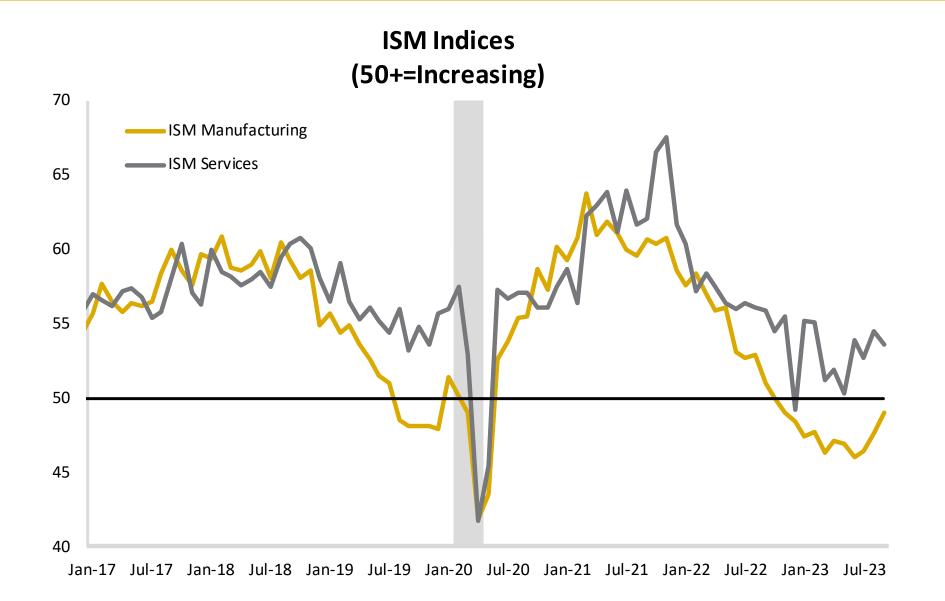
# **Economic Update**

#### World Economic Outlook

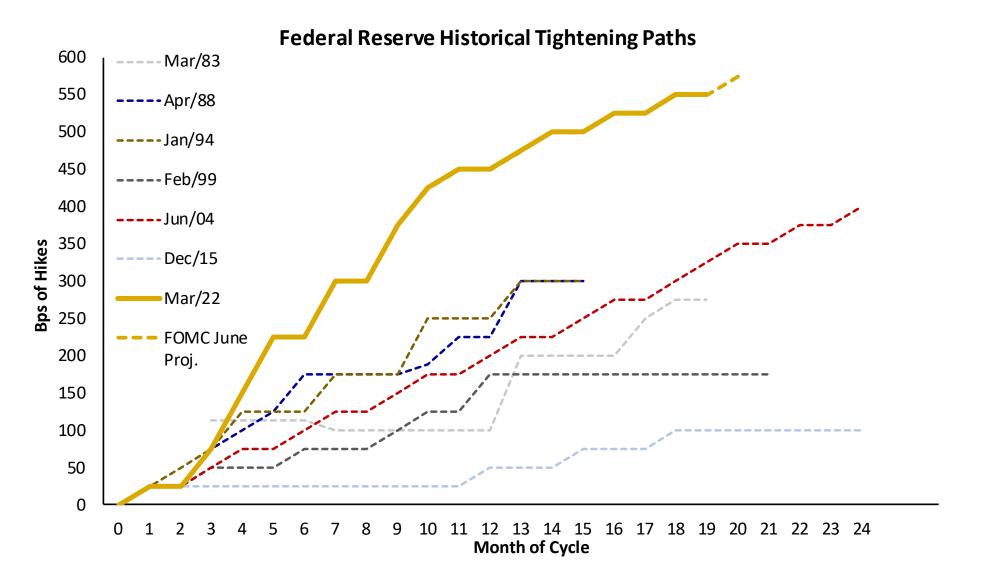
#### **Consensus Real Economic Growth Estimates**

	2022	2023 Estimate as of:		2024
	Actual Growth	Dec-22	Oct-23	Est. Growth
World	3.5%	2.1%	2.8%	2.6%
United States	1.9%	0.4%	2.1%	1.0%
Euro Area	3.3%	-0.1%	0.5%	0.7%
United Kingdom	4.5%	-0.9%	0.4%	0.4%
Japan	1.1%	1.3%	1.8%	1.0%
China	3.0%	4.8%	5.0%	4.5%

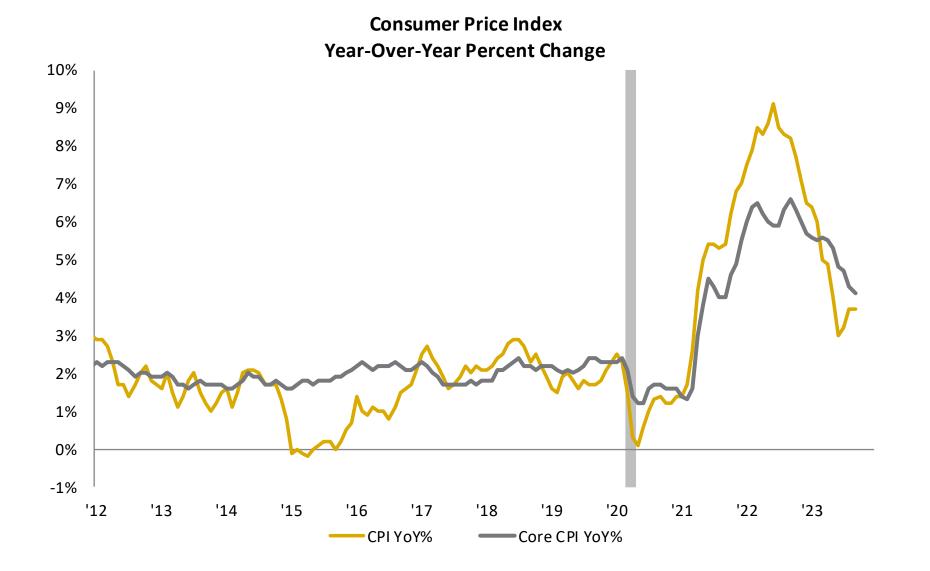
## The Pace of Economic Activity Is Slowing



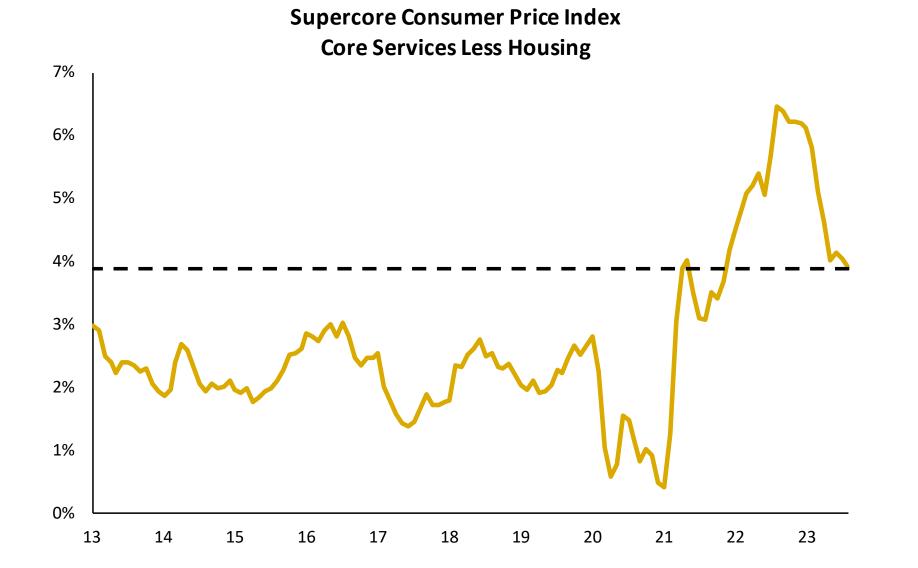
#### **Federal Reserve Has Hiked Aggressively**



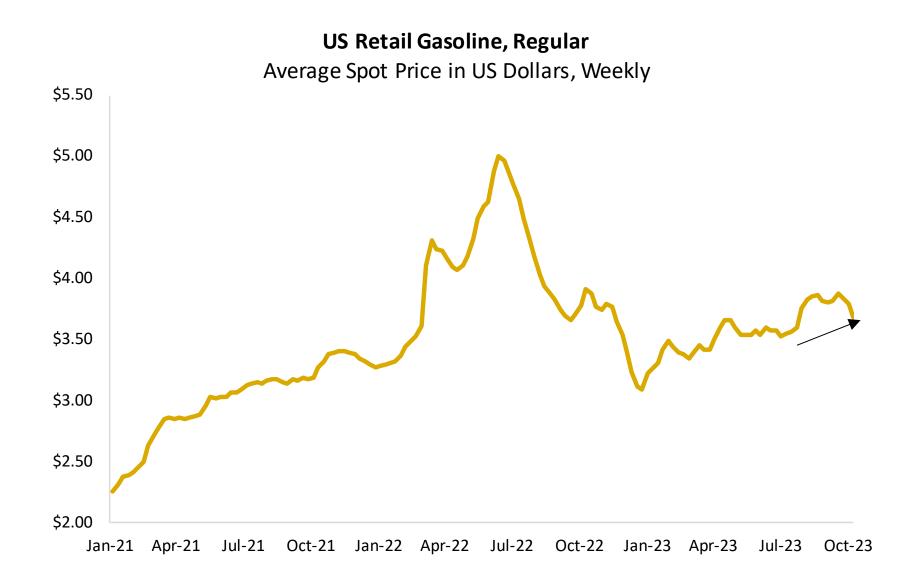
#### **Inflation Moderating at a Slower Pace**



#### Supercore Inflation Well Above the Fed's 2% Target



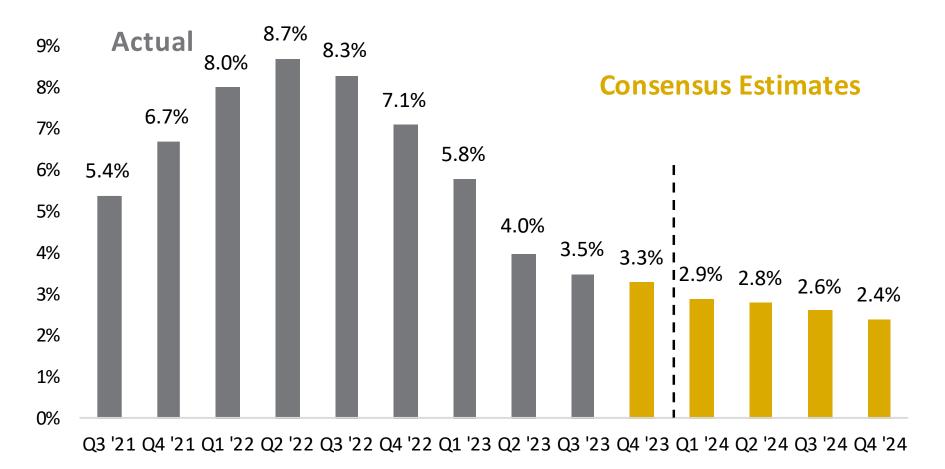
#### **Retail Gasoline Prices Have Picked Up Since July**



## **Path of Inflation**

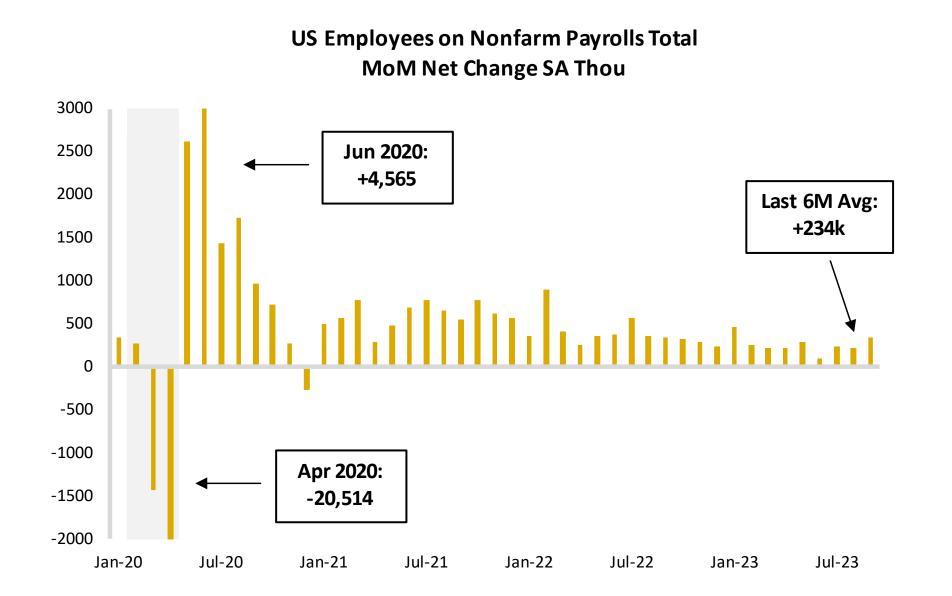
#### **Consumer Price Index**

#### Year-over-Year Percent Change



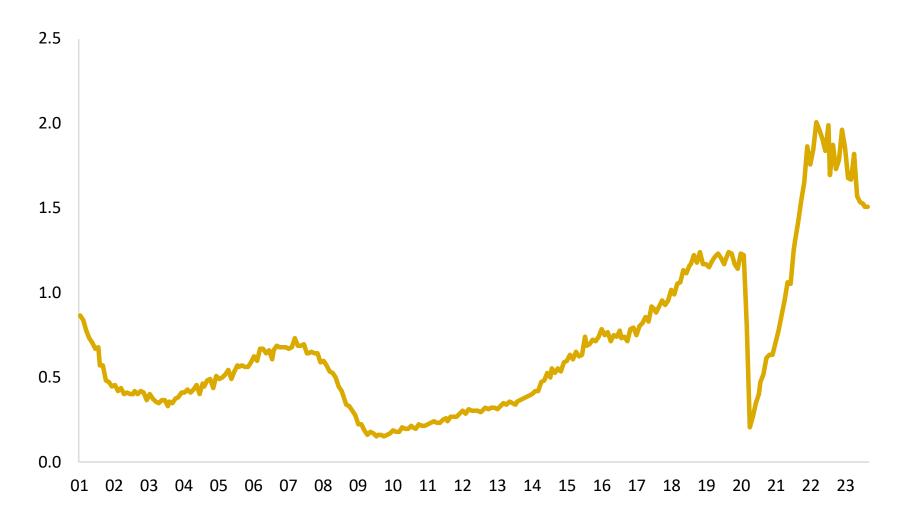
ource: Bloom

#### Labor Market Resilient but Job Gains Slowing

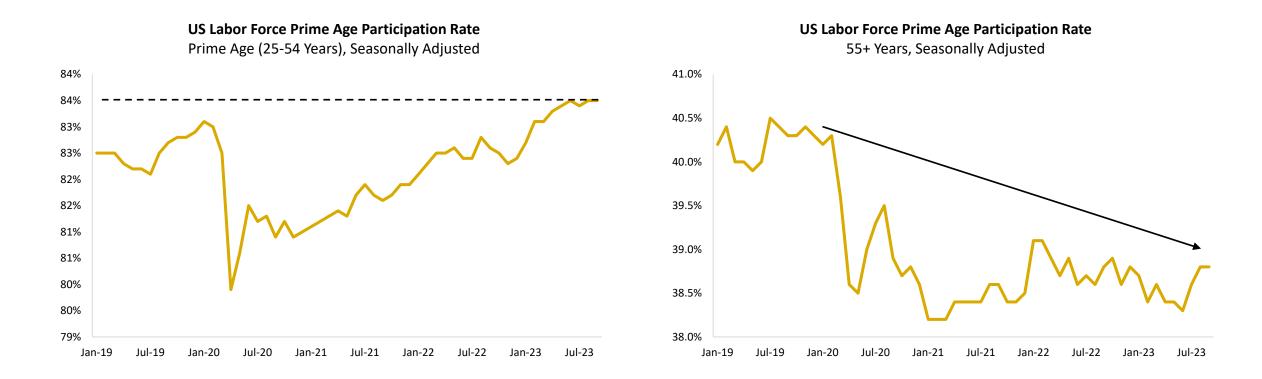


# Signs of Loosening?



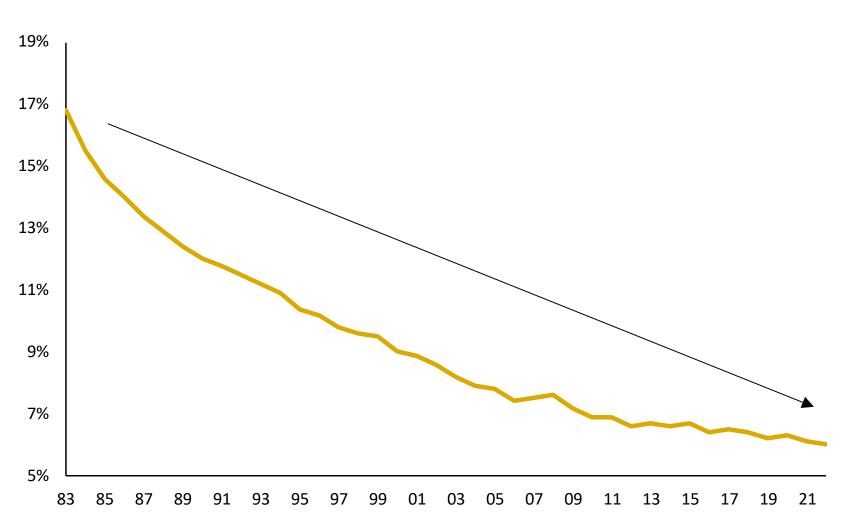


#### Labor Participation: Prime Age versus 55+



13

#### **Union Workers' Percentage of Labor Force Has Fallen**

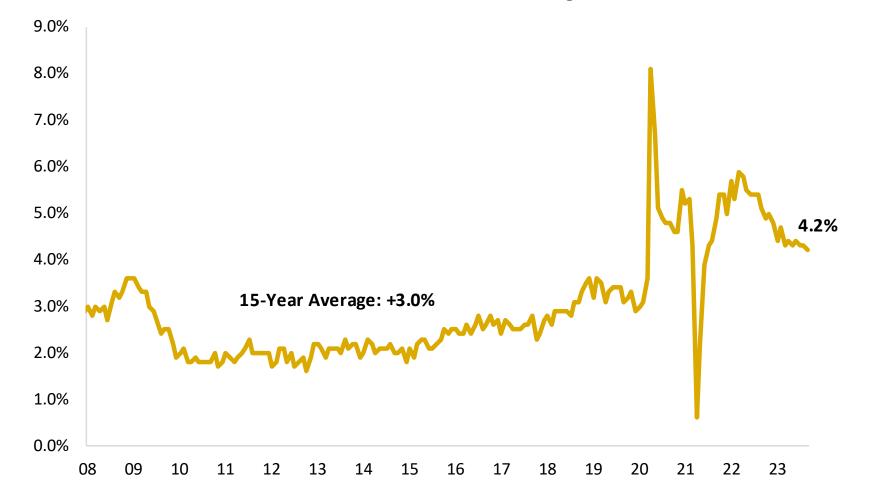


US Union Workers Percentage of Total Private Employment

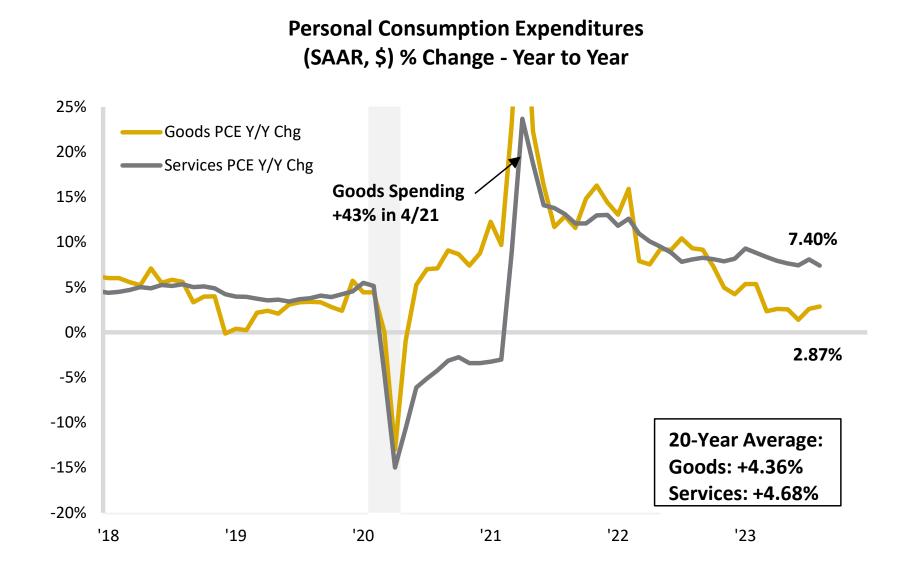
#### Wage Growth Has Moderated but Remains Robust

**US Average Hourly Earnings** 

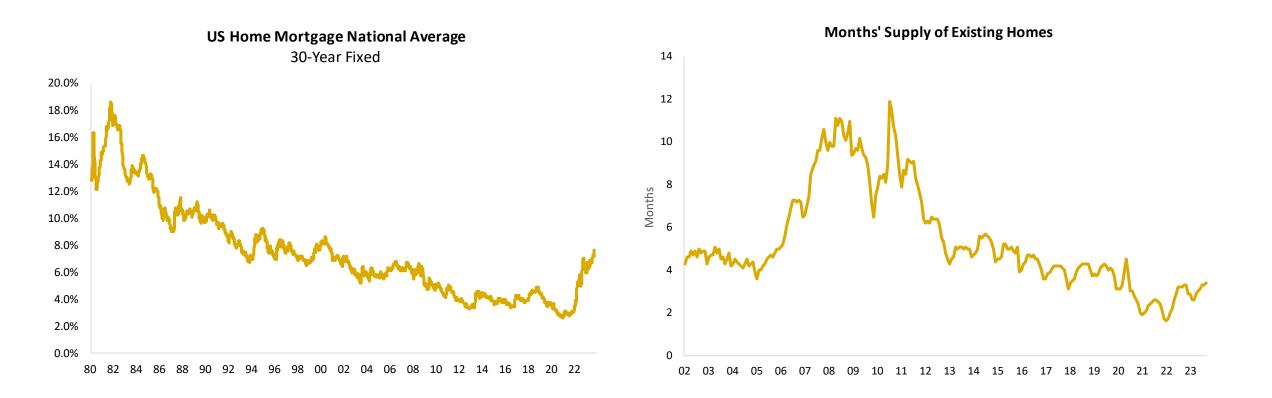
Year-over-Year Percent Change



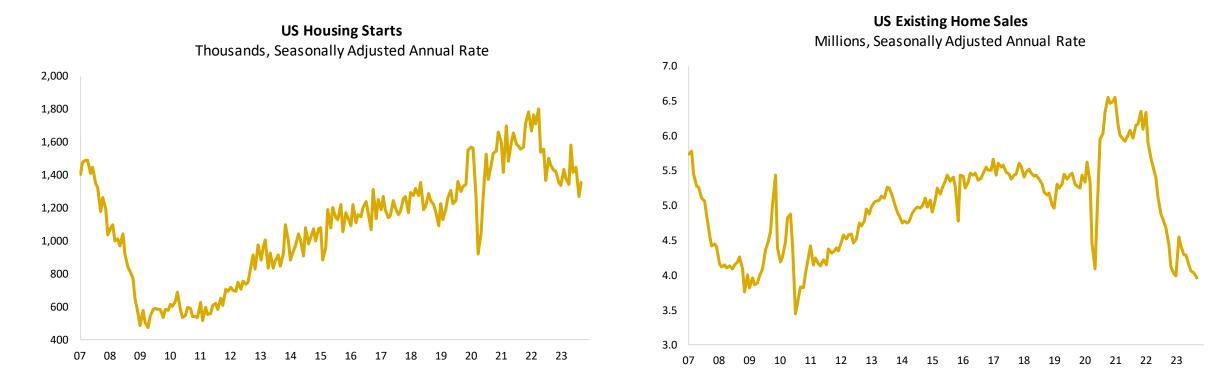
#### **Consumer Expenditures**



#### Mortgage Rates Have Skyrocketed, Keeping Supply Tight



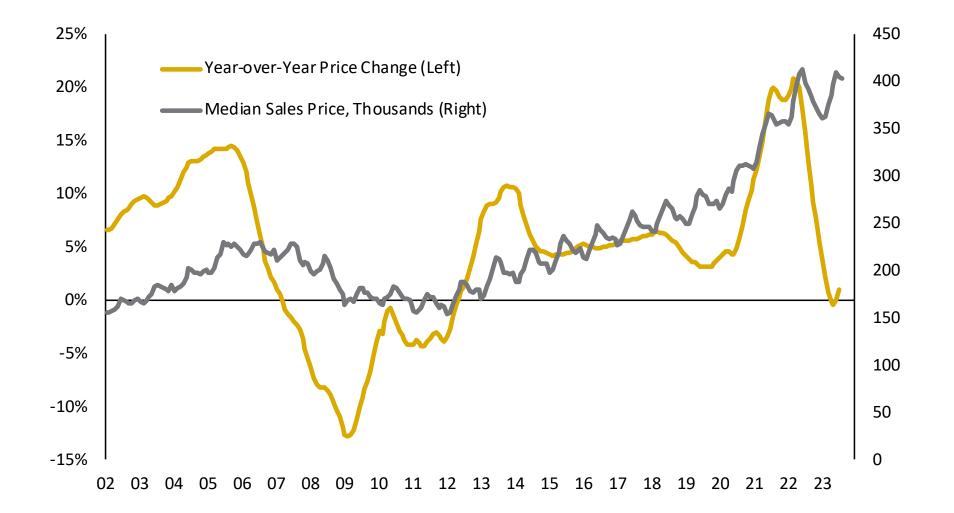
#### Limited Supply Has Supported Housing Starts, Depressed Resales



Source: Bloomberg

#### **Home Price Appreciation Has Moderated**



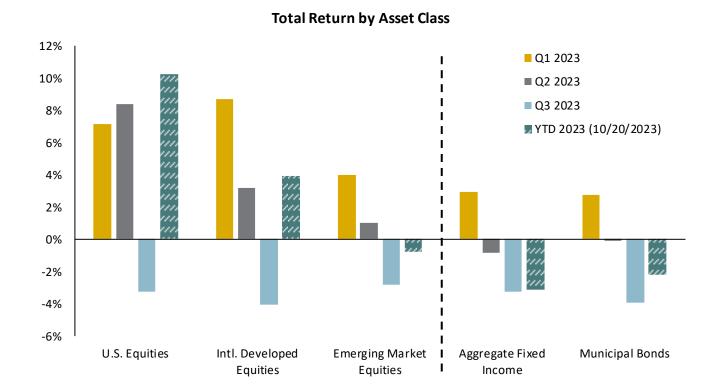


## **Recession in the Next Twelve Months?**

Avoid Recession:	Recession:
<ul> <li>Resilient Labor Market</li> </ul>	<ul> <li>Tighter Monetary Policy</li> </ul>
US Consumer	Tighter Financial Conditions
<ul> <li>Service Economy</li> </ul>	<ul> <li>Manufacturing Economy</li> </ul>
<ul> <li>Residential Construction</li> </ul>	<ul> <li>Inverted Yield Curve</li> </ul>
	<ul> <li>Commercial Property Market</li> </ul>

# Market Update

#### **Global Markets Year-to-Date**



	YTD US Equity Returns As of 10/20/2023						
	Value	Blend	Growth				
Large	0.2%	15.1%	28.2%				
Mid	-3.6%	0.0%	6.6%				
Small	-5.9%	-3.4%	-1.4%				

Source: Bloomberg. Note: Left chart data represents Russell 3000, MSCI EAFE, MSCI EM, Bloomberg Aggregate Bond, Bloomberg Municipal Bond. Right chart data represents Russell Top 200, Russell Midcap, and Russell 2000.

#### **Stocks Are Still Well Above the October Level**



S&P 500 Index

#### **Fourth Quarter Rebound?**

S&P 500 Performance Trends					
Year	January-July	August- September	October- December		
1961	14.9%	-1.0%	7.2%		
1975	29.5%	-4.7%	8.8%		
1985	14.2%	-5.2%	14.2%		
1986	11.8%	-1.5%	3.7%		
1988	10.1%	-0.1%	2.3%		
1998	15.5%	-8.6%	1.6%		
2023	19.5%	-6.3%	?		

Source: Bloomberg, Goldman Sachs Asset Management

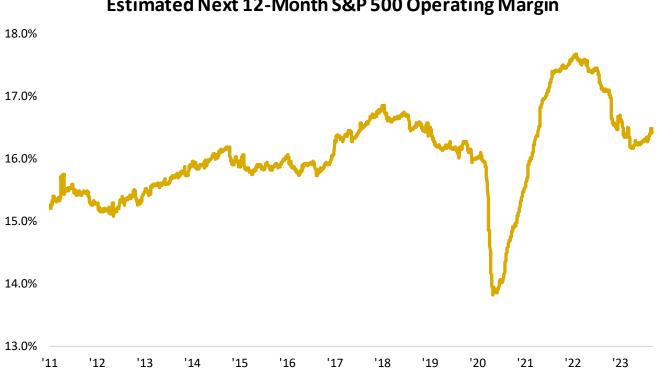
## **Geopolitical Events: S&P 500 Returns**

Stock Market Performance around Geopolitical Events									
		Time to	Time to						12-
		bottom	recover prior	Size of	1-week	1-month	3-months	6-months	months
		(trading	level (trading	selloff	from	from	from	from	from
Event	Event date	days)	Days)	(%)	bottom	bottom	bottom	bottom	bottom
WW-II Germany annexes Czechoslovakia	3/15/1939	22	108	-20.5	2.3	8.3	8.5	23.2	18.9
WW-II Germany attacks France	5/9/1940	22	745	-25.8	11	10.9	17.1	18	9.2
WW-II Pearl Harbor	12/7/1941	17	201	-10.8	11	6.5	-3.8	-1.1	15.3
N. Korea invades S. Korea	6/24/1950	17	43	-12.9	4.8	11.2	19.2	29.2	31.4
Suez Crisis	10/29/1956	17	131	-6.8	5.5	4.9	-1.4	6.2	-6
Berlin Wall Built	8/13/1961	25	18	-3.9	1.4	4.1	8	6.2	-14.6
Cuban missile crisis	10/14/1962	7	9	-6.6	5.7	15	22.7	30	36.5
Assassination of President Kennedy	11/22/1963	2	1	-2.8	5.2	6.7	11.5	16	23.9
Authorization of military in Vietnam	8/7/1964	15	36	-3.2	1.3	1.7	4.8	7.3	5.8
Six Day Israel Arab war	6/5/1967	20	40	-6.5	4.1	3.3	6.5	7.7	13
Assassination of Martin Luther King Jr	4/4/1968	2	2	-0.6	3.5	5.8	8.2	11.2	7.9
Israel Arab war/oil embargo	10/16/1973	27	1475	-17.1	1.5	7.3	5.6	-2	-28.2
President Nixon impeachment proceedings	2/6/1974	9	16	-6.6	1.8	9.1	0.9	-10.8	-13.3
Shah of Iran exiled	1/16/1979	9	34	-4.6	1.8	1.3	1.9	8.7	19.7
Iranian hostage crisis	11/4/1979	24	51	-10.2	3.5	7.7	16.4	7.3	29.3
Soviet invasion of Afghanistan	12/24/1979	12	6	-3.8	4.4	9.4	-2.9	11.6	29.6
Invasion of Grenada	10/25/1983	22	304	-6.3	2.2	2.1	-3.7	-0.8	4.3
Bombing of Libya	4/15/1986	20	7	-4.9	3.7	5.7	6.2	5	23.5
First Gulf War	10/2/1990	50	87	-15.9	3.5	6.2	6.7	27.8	29.1
President Clinton impeachment proceedings	12/19/1998	6	5	-3.9	5.4	6.2	13.4	13.4	23
Kosovo bombing	3/24/1999	4	9	-4.1	3.1	7.5	5.6	1.4	21
9/11 Attacks	9/11/2001	6	15	-11.6	7.8	11.1	18.5	19.4	-12.5
Iraq war	3/20/2003	7	16	-5.3	3.7	8	15.8	20	32.8
Arab spring (Egypt)	1/25/2011	2	3	-1.8	2.7	4	6.6	1.9	3.1
Intervention in Libya	3/19/2011	18	29	-6.4	3.2	5	0.9	-3.3	11.7
Ukraine conflict	3/1/2014	6	13	-2	1.4	-0.6	5.2	7.8	11.5
Intervention in Syria	9/22/2014	21	12	-7.4	4.7	9.5	8.4	13	9.1
Brexit Vote	6/23/2016	14	9	-5.6	5.1	8.3	8	13.4	20.9
Airstrike on Syrian Airbase	4/7/2017	32	16	-2.8	1.2	2.7	5.1	9.6	14.1
Median		17	16	-6.3	3.5	6.5	6.6	8.7	14.1
Average		16	119	-7.6	3.9	6.5	7.6	10.3	12.8

#### **Corporate Earnings**

2023 estimated growth is 0.7% or \$220 per share

- 2024 estimated growth is 12.2% or \$247 per share
- Average growth since 1950 is 7.6%

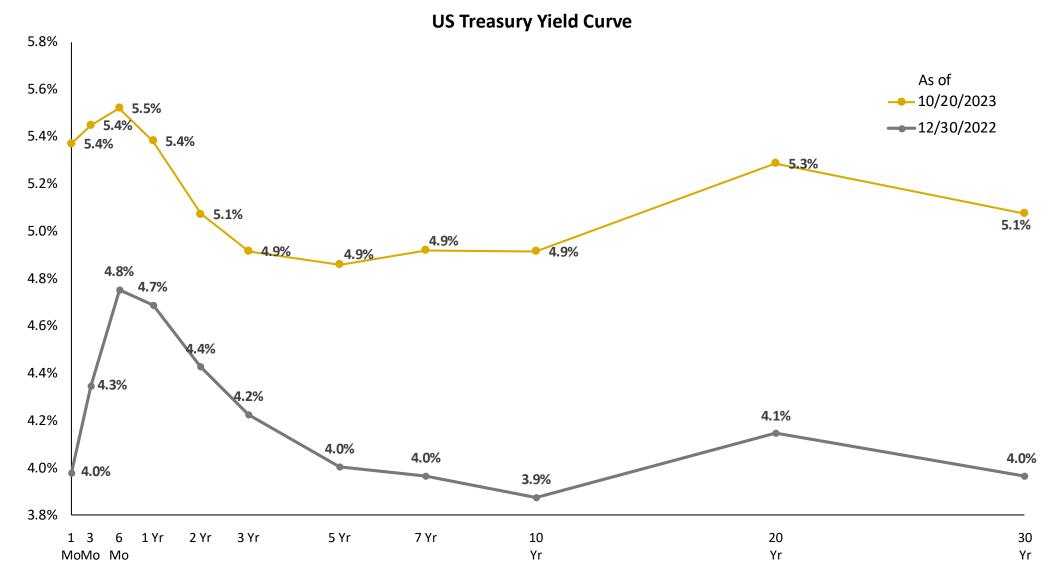


Estimated Next 12-Month S&P 500 Operating Margin

#### Next Twelve-Month S&P 500 Price Target

	NTM Price Level	Percent Change from 10/20/23
Bear	3,600	-14.8%
Base	4,650	10.1%
Bull	5,330	26.2%

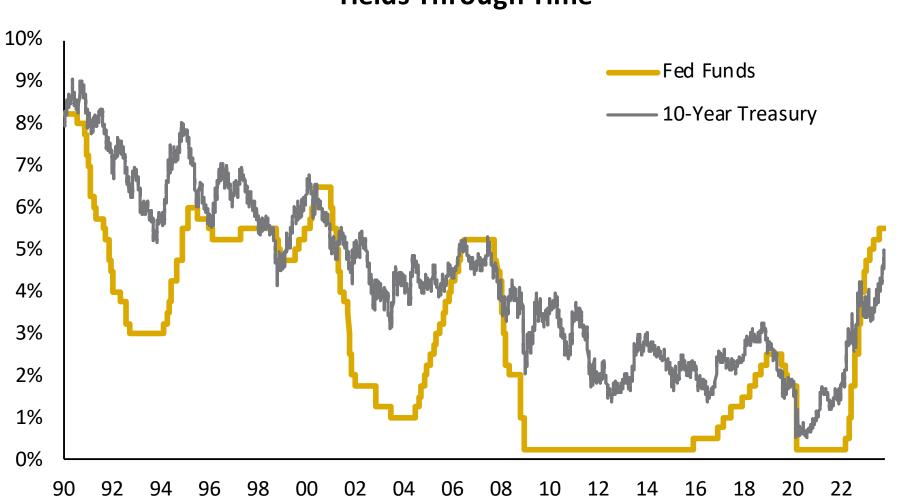
#### **US Treasury Yield Curve Remains Inverted**



#### **Bond Yields Remain Elevated versus Recent History**

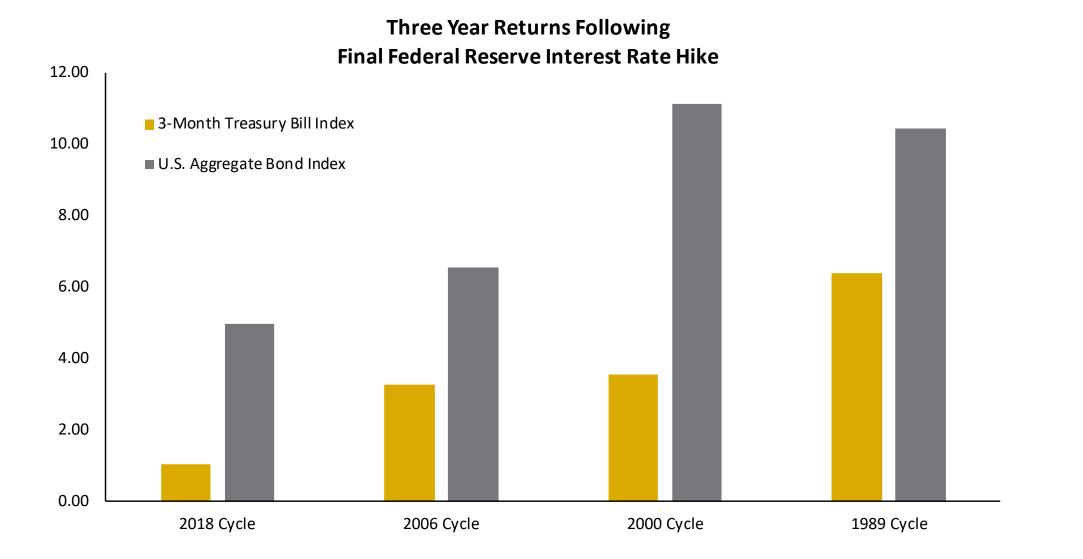
US Fixed Income Indices					
	Yield-to-Worst				
Index	12/31/2021	10/20/2023			
2-Year Treasury	0.73%	5.07%			
10-Year Treasury	1.51%	4.91%			
Aggregate Bond	1.75%	5.67%			
Intermediate Government/Credit	1.30%	5.40%			
Municipal Bond	1.11%	4.48%			
Investment Grade Corporate Bond	2.33%	6.37%			
High Yield Corporate Bond	4.21%	9.44%			

#### Over Full Market Cycle, Longer-Term Bonds Generate Yield



Yields Through Time

## Longer Duration Outperforms After Final Fed Hike



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